



JEMCO Associates becomes latest partner to join Hydra's growing roster of partnerships

July 2011 – Hydra Management Limited (HML) one of the UK's leading providers of portfolio, project and resource management solutions - today announced a strategic partnership with JEMCO Associates (www.jemco.co.uk) head quartered in Scotland.

The alliance will see JEMCO offering assistance in the area of sales, consultancy, technical assistance and training to the UK marketplace.

JEMCO's management team, have over 20 years experience of both project management and IT technology which will further enhance Hydra's presence whilst maintaining relationships and support to existing and new clients in the UK.

John Cowie, Managing Director of JEMCO commented 'On behalf of the JEMCO Senior Management team, we are excited about the partnership with HML; this presents us with an excellent opportunity to offer leading portfolio, project and resource management solutions to the Scottish and UK market.'

He continued, 'The core of the partnership with HML is the transfer of skills and knowledge for both organisations. We were impressed by Hydra's credentials, expertise and their commitment. In addition to this is their reputation as one of the UK's leading suppliers of portfolio, project and resource management solutions'

Cowie concluded, 'We believe HML's product, Hydra, offers the best functionality and capabilities to address today's dynamic customer requirements, whilst offering return on investment within a short time span'

Sanjay Gandhi, Operations Director at HML, added 'We are very pleased to sign the partnership with JEMCO. Customers benefit from the Hydra Partner Programme because it brings together expertise in consulting, software and technology and delivers a service that addresses their portfolio, project and resource management requirements head on.'

He concluded 'We look forward to further expanding our customer base in Scotland and the UK market place and JEMCO will certainly help us achieve this.'

About JEMCO Associates

JEMCO Associates was formed in 1991 from the growing demand for consultancy and training in the specialist field of project management.

JEMCO was one of the first professional services companies in this field to offer training and consultancy on both the methodologies and the software in one place.

They have an outstanding record in delivering cost-effective; benefits based solutions to clients born out of 20 years' experience.

JEMCO supplies a vast range of IT and Project Management Consultancy services to both Public and Private sector covering the three key elements People, Processes and Tools.

Key facts about Hydra Management Limited

Hydra is one of the UK's leading portfolio, project and resource management solutions with over 50,000 users and 100 blue chip organisations.

Hydra consistently delivers benefit and return on investment, on average, in 6 months or less.

Hydra's unique resource scheduler and comprehensive reporting capability delivers efficiencies to all levels of an organisation.

Easy to use and totally scalable, you will be up and running in just one week.